# THE CRISIS OF AFFORDABLE RENTAL HOUSING IN TORONTO



## **Intro to Housing Crises**

A Housing Crisis occurs when there is an extended and increasing scarcity of affordable housing and the housing supply falls far short of demand. Most major cities are experiencing this problem as strong economic growth has led to massive population growth and sky rocketing housing prices.

#### DEFINING AFFORDABLE HOUSING

The term "affordable housing" is often conflated with social housing, or subsidized housing



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It is a broad term that includes housing provided by private, government, and non-profit sectors, as well as all forms of housing tenure, i.e. rental, ownership, coop, temporary, and permanent housing.

The conventional method of measuring is the "shelter-costincome ratio" where housing is considered affordable if it costs 30% or less of before tax household income.

### **ADEQUATE HOUSING**

#### As defined by the Canada Mortgage and Housing Corporation

Housing that does not require any major repairs, is suitable in size, and affordable. Any household whose shelter does not meet any of these standards and for whom there is not any acceptable housing available is deemed to be in the **"Core Housing Need"**.

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### **Global Affordable Housing Crisis**

#### Accelerating World Wide Trends

- Housing related expenses rising faster than salary and wage increases.
- People forced into overcrowded or badly maintained housing or housing so costly it compromises their food security, healthcare needs and educational prospects.
- Rise in forced evictions, displacement and homelessness.

#### Housing Crisis in the Global South

- Face additional challenges such as informal settlements
- The U.N. estimates that about 1.6 billion people globally live in inadequate housing,
- Rapidly urbanizing cities can have rent as a share of income average 100 percent, 150 percent or higher.

#### **Examples of Socioeconomic Impact in Urban Centres**

#### Vancouver CANADA

the median household income

**Average House costs** 

#### on ranking of least affordable housing in the

#### тор 20%

of Canadian households own 63% of Canadian total net worth of real estate while bottom 40% of households own 2%

#### London UNITED KINGDOM

#### Cost of property has risen by



Average Wages have increased by

1.1%

on average annually from 2011 to 2017 1 in 7

UK tenants pay more than half their monthly income in rent

#### Seoul ..... SOUTH KOREA

Average house costs almost

25x

the average household income

#### Limited security of Tenure for Korean renters

Lease terms are only fixed at minimum 2 years, and once expires tenants don't have a right to renew and landlords can freely increase ren<u>t</u>

Source: 16th Annual Demographia International Housing Affordability Survey 2020 \*The Ranking of Affordability in World Cities is based on the "median multiple" - a ratio of median housing costs to median incomes.

### Affordable Housing Crisis in Toronto

#### TORONTO IS RANKED THE 6TH MOST EXPENSIVE CITY IN THE WORLD

As of 2020 it is more expensive to find rental housing in Toronto than in San Francisco, London, and New York

Since 2007, **the waitlist for Social housing has increased by 68%** while available social housing units remain unchanged

Compared to Income Growth Housing Prices Grow

4 x Faster

Rental Costs Grow 2 x Faster 46.8% of Tenant households
spend more than
30% of their pretax income on shelter costs

Nearly **1 in 5 households** live in core housing need



#### Rental Vacancy Rate at 1.5%

well below the 3% rate considered healthy for urban centres.



Source: Canada Mortgage and Housing Corporation

### THE HOUSING CONTINUUM

The conventional way of understanding how housing operates is the housing continuum, a linear progression from housing need to homeownership depicting different segments of housing. On one end are people without permanent residence, and on the other end is homeownership. There are pathways leading from one type of housing to another, and the lack of affordable supply on the right end will have a downstream impact on everything to its left.

### THE WHEELHOUSE MODEL

## An alternative approach developed by the City of Kelowna

This more equitable model doesn't position homeownership as the end goal and recognizes that residents can move between different types of



housing needs for a wide variety of reasons at different stages in their life.

Source: City of Kelowna - Housing Need Assessment

### **There are 2 types of Private Rental Housing**

### **Primary Market**

Purpose-built rentals of 3 units or more. Housing is built for rental use specifically. A corporation runs the building. Housing quality is longer lasting and tenure is more stable.

### Secondary Market

Includes: Condominiums, basement apartment, duplex etc. Less security in tenure as you can be evicted with 60 days notice. Rent tends to be much higher than purpose built housing.

e.g. in 2019 the Avg. Rental Apartment was \$1465 while Avg. Condo unit was \$\$2307.



#### Disproportionately Impacts Marginalized Groups

Renters are highly represented by young people, newcomers, racialized communities, single parents, singleperson and low income households.

6 out of 10 recent Immigrant households in Toronto are renters

## Why Focus on Rentals?

More Vulnerable to Financial Shocks and Unexpected Expenses

Renters are more likely to have lower income and job stability and less savings.

47.2 % of Private Households in Toronto are Renters

But their needs and rights tend to receive less consideration and support from policymakers

#### Widening Income Gap between Tenants and Homeowners

Example: Increase in Average household income in Ontario from 1991 to 2016

Renter Households increased from \$36,872 to 53,559 (\$16,687 increase)

Homeowner households increased from \$63,782 to \$117,409 (\$53,627 increase)

source: CMHC Housing in Canada

#### Severely Impacts Youth and Future Generations

58% of Toronto Households aged 15 - 29 & 40% aged 30 - 44 are spending more than 30% of their income on rental costs

# RENTAL SUPPLY IN TORONTO

#### Growth of Rental Units by Type 2007 - 2018







**Secondary (Condos)** 

+ 6,379 Units

-1,890 Units

+ 88,812 Units

Change in Number of Rental Units in Toronto 2006-2016





Source: Statistics Canada, Census 2006 and 2016

#### TREND: LOSS OF AFFORDABLE UNITS AND SHARP INCREASE IN HIGH END UNITS

#### This is due to 4 Factors:



New Rentals that were and continue to be built are predominately secondary market luxury rentals.



The Financialization of Housing led to equity firms and Real Estate Investment Trusts (REITs) buying up older purpose-built units and buildings, renovating them, hiking up the rental costs and evicting existing tenants for those who are willing to pay a lot more.



The policy of **Vacancy Decontrol** allows landlords to increase rents to any amount for a new tenant, thus incentivizing more frequent evictions and price gouging, driving up rent prices.



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Reliance on the private market, particularly Condos as main source of rental supply.

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# CANADA'S HOUSING POLICY TIMELINE

93% of Purpose-Built Rentals were built prior to 1980

### <u> 1960s - 1970s</u>

The construction of 2/3rds of existing Purpose-Built Rentals (PBR)

### <u>1990s</u>

All Federal Funding for Social Housing Ended

### <u>1997</u>

Tenant Protection Act (TPA) is Passed. Introduces "Vacancy Decontrol" and other deregulations of rent controls

### <u>2017</u>

**National Housing** 

Social Housing Responsibilities were downloaded from the Federal level to the Provincial and then to Municipal. Ending the continued Construction of Affordable Housing.



# Strategy Act is passed

### **Vacancy Decontrol and Eviction Trends**

- The 1997 Tenant Protection Act (TPA) was repealed in 2006, but the Vacancy Decontrol clause was immediately re-implemented in its successor, "The Residential Tenancies Act", which is still in effect.
- Landlords can set as high a price as they want as long as someone is willing to pay for it. This can inflate other people's rent as well.
- Landlords thus have no incentive to retain current tenants if the housing market rises and the vacancy rate is low.

- There has been a rise of no-fault evictions where the tenant has done nothing wrong (i.e. Own Use or "Renovictons").
- Landlords' Own Use claims have nearly doubled since 2015.
- "Renovictions" is the removal of long term tenants, for superficial renovations in order to drastically increase the price of a rental unit (i.e. Price Gouging)

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## CONFLICTING CULTURAL VALUES & BELIEFS ABOUT HOUSING

## HOUSING AS A SOCIAL GOOD



- The belief or concept of housing as the basis of a long term home and as social infrastructure.
- Having stable, affordable and safe housing is essential to family well being, mental health, food security and the ability to participate in our communities.
- Thus the lack of access to affordable housing has wider societal impacts such as income inequality, class stratification, and the formation of communities.

### HOUSING AS A HUMAN RIGHT



- The idea that housing is a human right and a fundamental need is codified in international law as the right to adequate housing.
- "The right of every woman, man, youth and child to gain and sustain a safe and secure home and community in which to live in peace and dignity" Article 25(1) of the UN Universal Declaration of Human rights.

### HOUSING AS A COMMODITY



- When housing is purchased not solely based on its suitability as a home but also for its potential as a financial asset.
- News of Trends in Housing Prices, Mortgage Interest Rates and foreclosures are treated as a measure of National Economic health.



## SOCIAL BARRIERS TO DEVELOPING AFFORDABLE HOUSING



### SOCIAL STIGMA AGAINST RENTERS

- The popular belief that individual property ownership is the mark of a person's character and worth. Renting is expected to be a temporary state and homeownership the ultimate goal.
- This is reflected in tax policies that reduce homeownership costs and not rent, tenant-landlord laws that are designed or altered to give landlords more power to evict tenants and zoning laws that end up segregating economic groups or exclude rental properties entirely.

# SOCIAL STIGMA

- Not-in-my-backyard (NIMBY) syndrome.
- Often characterized by fears that the presence of affordable rental housing would increase crime, poverty, and service costs as well as decrease property values.
- Attitudes that unfairly assumes that renters as less civic-minded and care less about their community than homeowners.

### **BELIEF THAT IT IS TOO EXPENSIVE**

#### **The Costs of Homelessness**





Monthly Cost of a single shelter bed and Services in Toronto. Monthly Cost of subsidizing each unit of Toronto's social housing

Sources: City of Toronto 2017 Budget Analyst notes for Shelter, Support and Housing Administration, Canada Mortgage and Housing Corporation Housing Connections



# THE FINANCIALIZATION OF HOUSING

"The term 'Financialization of Housing' refers to structural changes to economic operations that allow for finance to dominate and transform society"

- Political Economists Martine August and Alan Walks



### "Housing as a Commodity" thinking

Can be observed in the increasing encroachment of financial practices and strategies into previously non-financial sectors such as housing. There is internal tension between housing's **"Use Value"** as a home and shelter and its **"Exchange Value"** as a commodity

The treatment of housing as a financial asset is often done so at the expense of people who need it as shelter.

### Example of Financialization Practices: The Real Estate Investment Trusts (REITs)

REITs buy low income and

Policies such as divestment from social housing, removal of rental protections and vacancy decontrol

have opened the housing

affordable homes on behalf of a wide array of investors and then upgrade them, substantially raise the rents, and displace residents that cannot afford it. Their goal is to maximize investor yield that comes from the income generated from monthly rent.

"Almost overnight multinational private equity and asset management firms like Blackstone have become the biggest landlords in the world, purchasing thousands and thousands of units in North America, Europe, Asia and Latin America. They have changed the global housing landscape. Pouring unprecedented amounts of capital into housing, they have converted homes into financial instruments and investments."

Leilani Farha, the UN Special Rapporteur on the right to adequate housing speaking on one of the biggest residential real estate investor firms in the world.

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market up to exploitation by financial firms.

In Toronto, REITs have purchased aging purpose-built housing and essentially removed it from the affordable housing stock, while forcing former tenants to look for more housing, thus increasing the rental demand.



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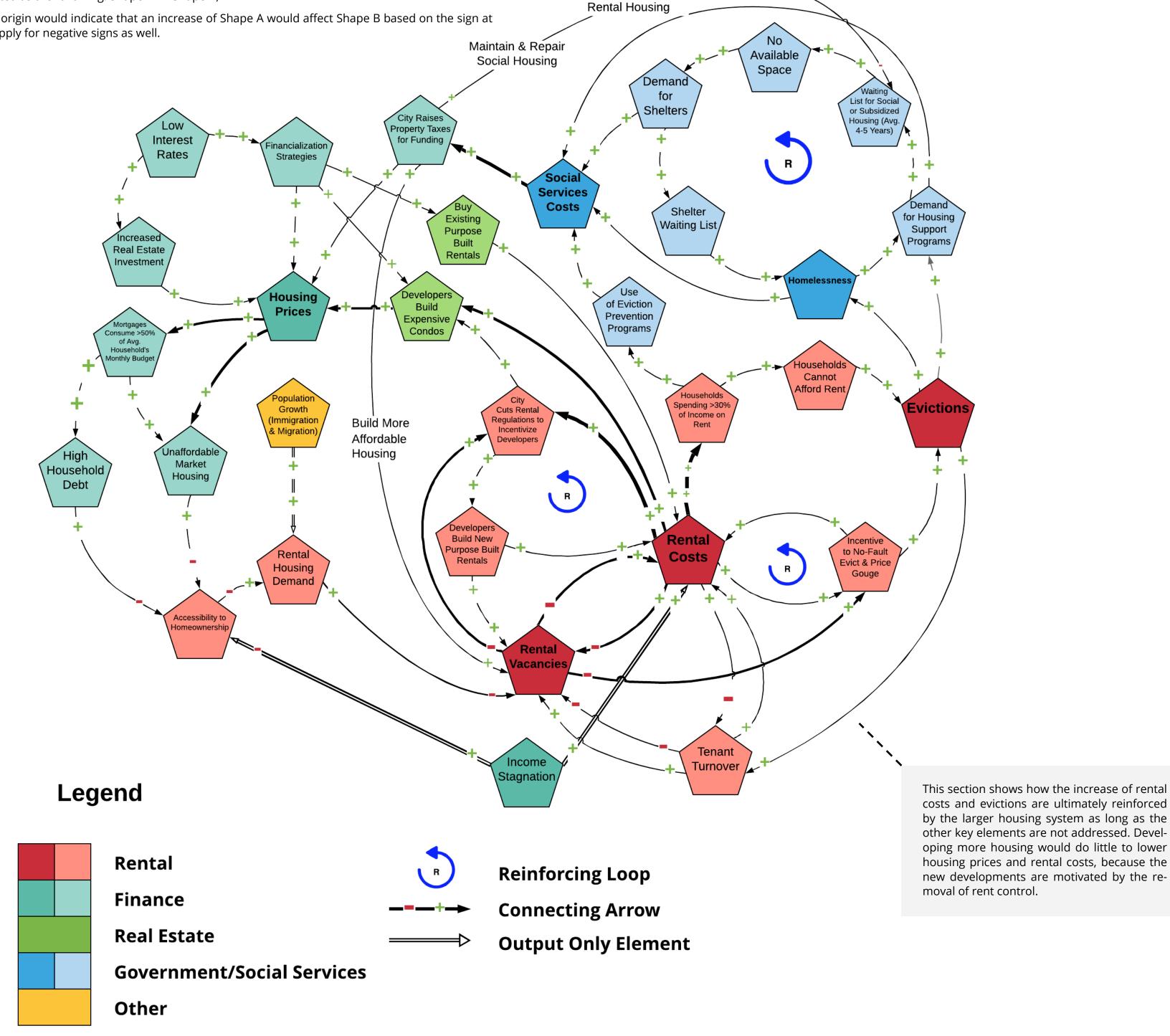
### **SYSTEM MAPS**

#### **VICIOUS CYCLE OF HOUSING AFFORDABILITY LOSS**

This loop illustrates how the increase of Housing Prices and Rental Costs is reinforced by being part of a larger positive feedback loop. It also shows why the current responses to high rental costs and vacancy rates fall short and even play a role in perpetuating the loss of housing affordability. Annotations are provided where additional explanation is required.

The arrows that connect the shapes have positive and negative signs on both their origin and destination ends. If a relationship were to be represented as the following: Shape A  $\rightarrow$  Shape B,

then a positive sign near the origin would indicate that an increase of Shape A would affect Shape B based on the sign at the destination. This would apply for negative signs as well.



Build More Subsidized

\*The darker coloured shapes are the most impactful in the loop.

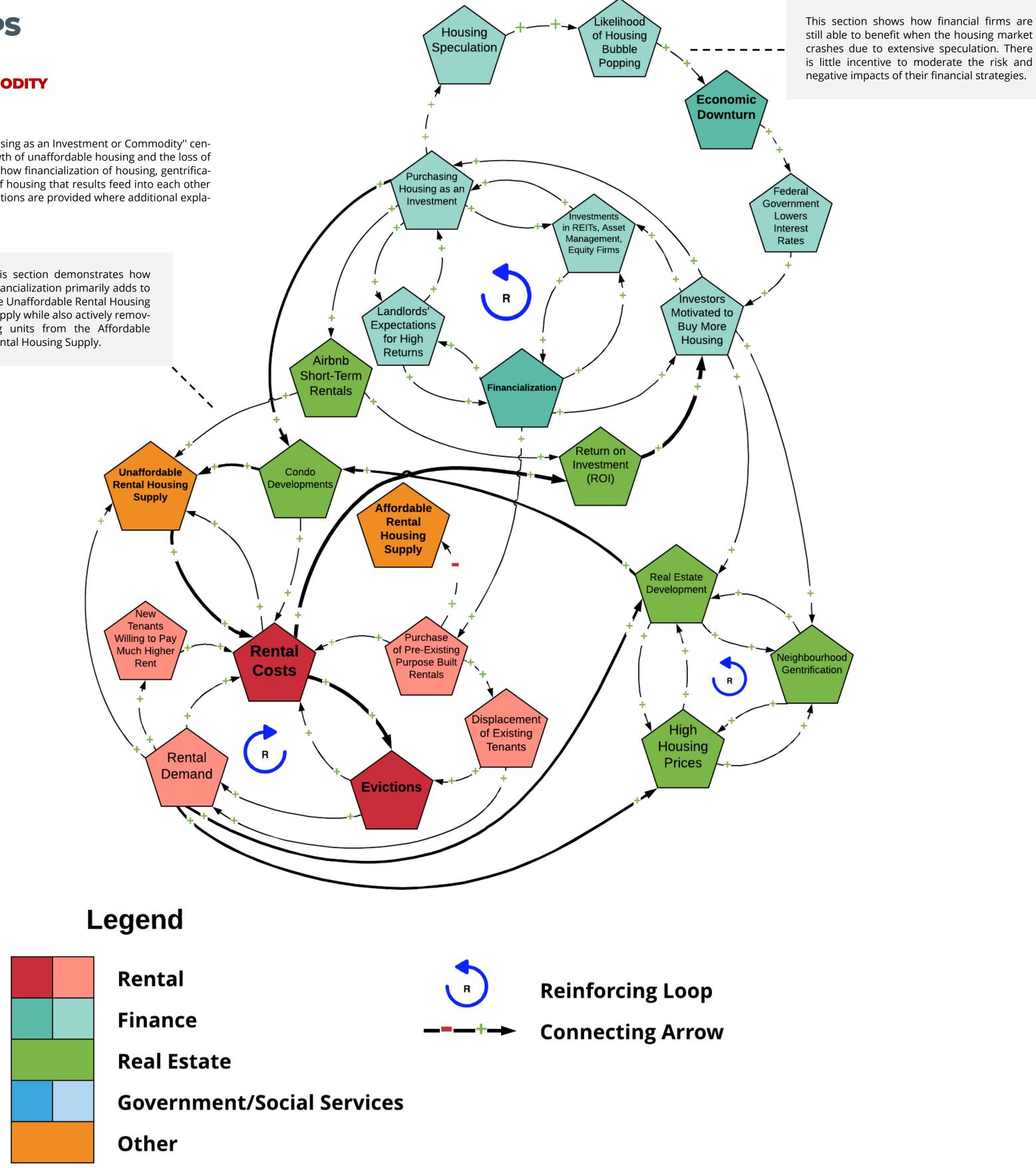
\*\*The thickness of the arrows is based on the number of inputs from other arrows.

### SYSTEM MAPS

#### **VICIOUS CYCLE OF HOUSING AS A COMMODITY CENTERED THINKING**

This loop demonstrates how "Housing as an Investment or Commodity" centered thinking reinforces the growth of unaffordable housing and the loss of affordable housing. It also shows how financialization of housing, gentrification and the types and expense of housing that results feed into each other are based in this ideology. Annotations are provided where additional explanation is required.

> This section demonstrates how financialization primarily adds to the Unaffordable Rental Housing Supply while also actively removing units from the Affordable Rental Housing Supply.



\*The darker coloured shapes are the most impactful in the loop.

\*\*The thickness of the arrows is based on the number of inputs from other arrows.

# SOLUTIONS LANDSCAPE: GLOBAL LEVEL

## **The Vienna Housing Model**

### In Vienna, Social Housing is not just for low income households.

Upper combined income limit is €67,820 or \$103,626 CAD and pay progression doesn't prevent them from staying in public housing

### Destigmatization of Rental and Social Housing

Studies have found improved outcomes in crime reduction, health improvements, increased social mobility and the prevention of ghettoization.

### The Decommodification of Housing

More than 60% of residents live in social homes

The housing policies are centered around the belief that housing is a human right.

On average the rent on a one bedroom is 21% of a resident's income.

Housing is paid for with a 1% levy on the salaries of every Viennese resident, half of which is deducted from wages and the other half matched by employer contributions

Buildings owned by the city or subsidized social housing building companies aren't allowed to be sold, preventing privatization. This model has shown greater stability against financialization of housing trends of the last few decades.

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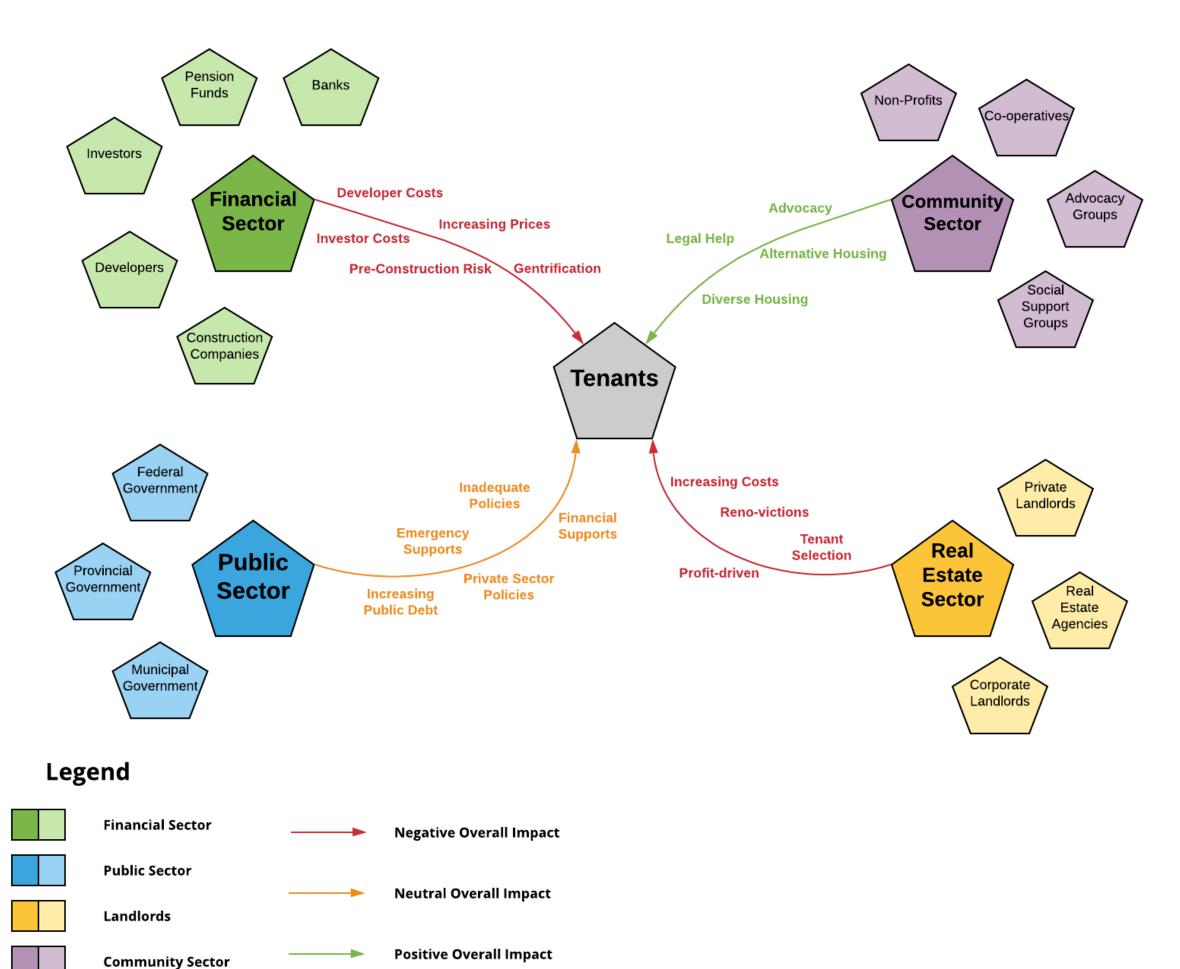
This Model shows that it is possible to mass produce subsidized housing as well as create and strengthen communities through development

## SYSTEM MAPS

#### **STAKEHOLDER MAP**

#### WHERE PUBLIC, FINANCIAL, AND COMMUNITY SECTORS INTERACT

The stakeholder map visualizes the intricate set of interactions between relevant stakeholders with respect to housing. These interactions can be categorized into four different sectors: public, financial, real estate, and community.



## DIFFERENT APPROACHES TO HOUSING STRATEGIES



### STAKEHOLDERS THAT TREAT HOUSING AS A COMMODITY

### **Perspective:**

- See the housing crisis primarily as a housing shortage. They believe that the price is rising because of lack of supply due to rent control and other regulations that constrained the market and limited construction.
- The concept of affordability is based on the ability to get loans and become a homeowner.

### Types of Solutions Advocated:

- Accelerate opening up land for development and shortening approval processes for permits
- Create more incentives for developers to build more purpose built housing.
- Reduce borrowing costs to buyers and assist developer financing
- Enable Landlords to more easily evict tenants so there is more rental vacancy.

### STAKEHOLDER THAT UTILIZE A HUMAN RIGHTS CENTRED APPROACH TO HOUSING

### **Perspective**:

See the key factors of the housing crisis as:

- Income Inequality and Stagnating Incomes
- Neglect of Social and Subsidized Housing Programs
- Government Housing Policies being accountable to financial institutions, global credit markets and private investors instead of residents.
- Mass evictions and displacement due to the financialization of housing and price gouging
- Their definition of affordability is based on the financial burden housing costs have relative to household income.

### Types of Solutions Advocated:

- Stabilize Rental Housing Market by protecting and growing purpose built housing supply and regulate secondary rental market
- Build non-profit housing on Public Land instead of selling it to developers
- Prevent unlawful evictions, fund eviction prevention services and ensure strong tenant relocation strategies

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#### Solution Landscape By Levels of Government

Federal Government

Provide \$55 billion over 10 years in funding programs

Provide low-cost loans and/or forgivable loans for socially inclusive and affordable housing

Support provinces by providing unconditional transfers to less prosperous provinces

Provide new rental assistance support to federally administered community housing providers Provincial Government

Address gaps in building and development regulations to enable additional construction

Modify legislation to protect tenants and build more rental units

Enable the use of public land for affordable housing projects

Repair existing affordable housing units and provide innovation for new units

#### Municipal Government

Accelerate affordable housing construction by providing City financial contributions

Fast-track planning approvals, and activating surplus public land

Work with non-profits to activate 11 City owned sites for the development of affordable housing

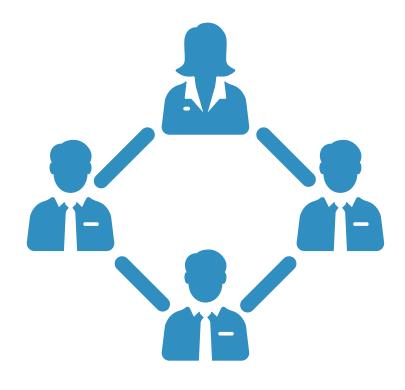
Inclusionary Zoning Policy requiring new residential developments to include affordable housing units

# SOLUTIONS LANDSCAPE ALTERNATIVE HOUSING MODELS

## **Workforce Housing**

Workforce housing refers to a housing model that uses organizations with real estate holdings, including **school boards, universities, and hospitals,** to provide affordable housing to their employees.

Workforce housing provides options for people who serve the City and yet cannot afford to live in it, such as healthcare staff, police, and teachers.



**South Korea** has an emerging housing model which relies on mixed-use complexes, where people can sleep, play, and work in the same place.

### **Co-operative Housing**



A housing co-operative is a **memberbased** entity that owns real estate and provides affordable housing by enabling individuals to **pool resources** to combat high property costs.

Co-op housing provides resilient and diverse housing options. There is no pressure from landlords or complicated contracts.

In **London**, housing co-operatives offer a partial solution to the housing crisis, but the existing culture of homeownership undermines their success.



# SOLUTIONS LANDSCAPE ALTERNATIVE HOUSING MODELS

## **Community Land Trusts**

Community Land Trusts are **non-profit corporations** that purchase land to use for housing and community purposes. Each trust is operated by an **elected board of directors**.

This model allows for affordability and community control of land. Each trust can develop with flexibility to local needs.

Housing is treated as a human right in this model. It provides a viable substitute to land ownership by the Real Estate market



that treats housing as a commodity.

Toronto's **Parkdale Neighbourhood Land Trust** provides affordable housing to many low-income individuals, including immigrants, refugees, and persons with disabilities.





### **LEVERS**

#### The Majority of Mainstream **Solutions Are Centered on Building More Housing Supply**

These solutions do not address the influence of financialization on the housing crisis nor the impact of the growth income inequality and low and middle income stagnation.

"THEY'RE SAYING, 'LEAVE IT TO THE MARKET.' AND THIS IS TIED IN WITH THE HYPERCOMMODIFICATION OF HOUSING. THERE IS BIG MONEY IN REAL ESTATE. ... SO I SEE THIS AS PURE POLITICAL CALCULATION, THAT THEY ARE NOT SERIOUS ABOUT HOUSING. THEY'VE TAKEN BABY STEPS." -Professor David Hulchanski

#### **Address the Demand Side**



Programs should focus on regulating the financial market, consider workforce housing, and adjusting the income-rent gap.



"Stricter financial regulation" aimed at the real estate sector to lower the number of individuals who use real estate as an investment.



Work with local employers to tackle the issue of stagnating incomes in respect to rising rent prices in Toronto.



Adapt the Vienna model, which funds production of their own housing through a 1% levy, addressing both supply/demand.

#### **Exploitation of the Insufficient Enforcement of Regulations & Bylaws**

For example, a common issue identified in the market is the emergence of Airbnb landlords who own multiple properties to profit from short-term rentals, essentially running an unregulated hotel. Such a practice is illegal in Toronto, but it is not enforced, and it removes a substantial supply of rental units available for residents. This is in relation to Chapter 547 of the Toronto Municipal Code (Licensing and Registration of Short-term Rentals)



Every dot represents one Airbnb Listing in Toronto.

Red dots are entire homes/apartments (64.5% of listings)

49.2% of hosts have multiple listings

#### **Improve Enforcement of Regulations**



Include a wider range of penalties aimed at repeat or serious offenders.



Increase the amount and frequency of inspections, ensuring that available rental units meet health and safety standards.



Increase the amount of inspectors and investigators with the powers to enforce existing regulations and standards surrounding landlords.

Source: insideairbnb.com

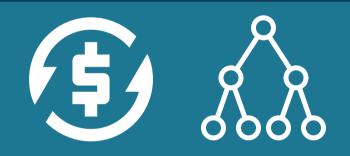


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The Majority of Housing Strategies are based on providing Large Injections of Funding Over a Short Period of Time

These solutions do not address the structural causes of why housing programs were underfunded to begin with such as the overall instability of funding and other internal organizational issues. For example, Toronto Community Housing Corporation (TCHC) has had to contend with a number of recent scandals and misconduct by leadership.



#### Addressing Structural Funding Problems for Municipalities & Non-Profits



Address the overburdening of Social Housing responsibilities on municipalities.

Change funding structure & social housing provision expectations to accurately reflect the population and City tax base size.



De-incentivize competition and improve the process of issuing funding to nonprofit organizations.



Address dysfunctionality and the organizational problems in social housing programs, such as TCHC.

Social Attitudes towards Affordable Housing & Stigmas against Renters Are Not Being Addressed

There is a lack of recognition by policymakers that the housing goals centred on valuing housing as a human right are incompatible with market-based strategies that rely on housing as a commodity.

Cultural values favouring homeownership drive inequality and social segregation. The divide between Renters and Homeowners needs to mended.

#### Educate, Engage with Residents, & Grow Mixed Income Communities





Develop and fund education programs and advocacy campaigns that address the stigma against renters and affordable housing.

Empower community participation and collaboration between renters and homeowners.

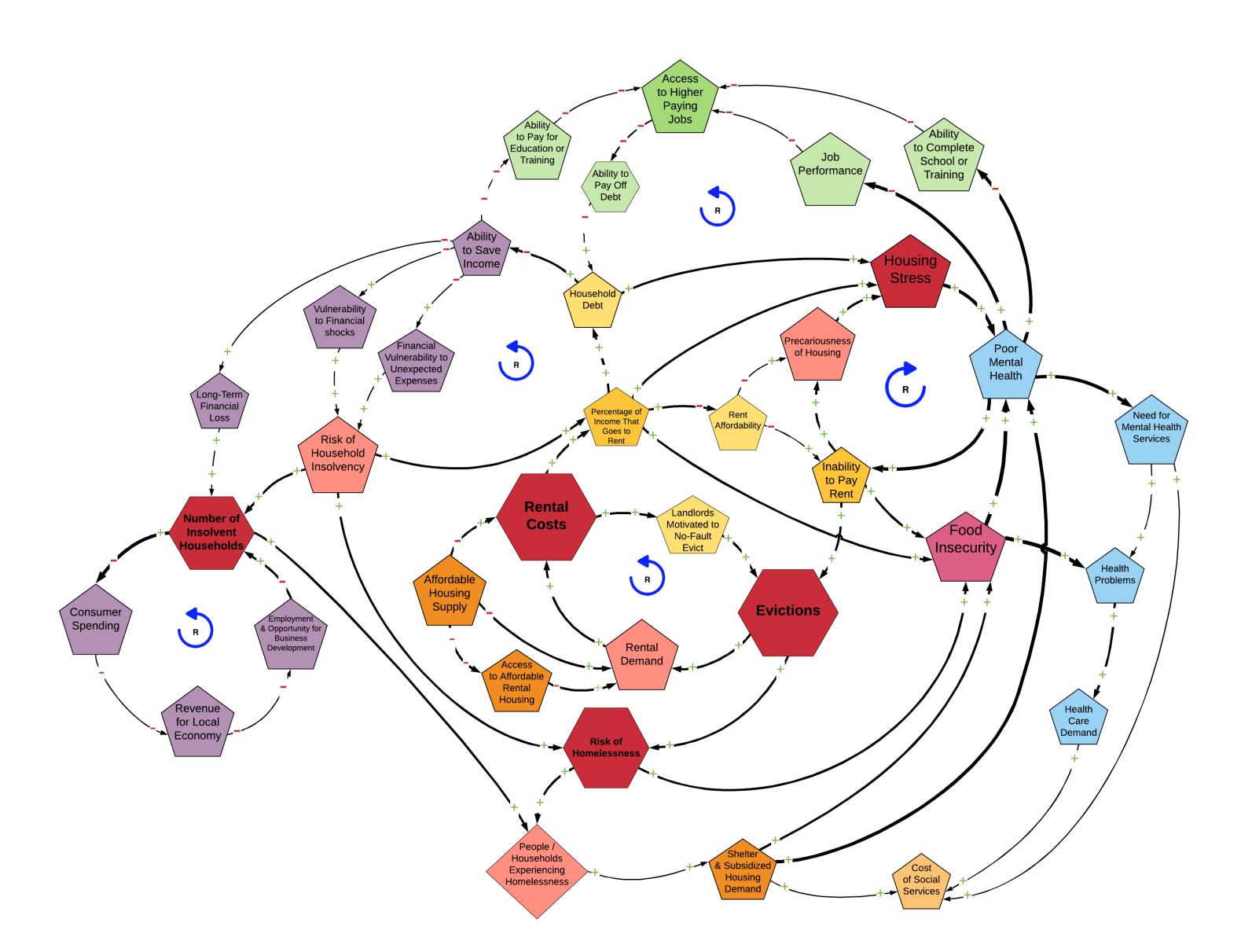


Create more opportunities to grow mixed income communities to lessen class stratification and social segregation.

### **APPENDIX A**

#### **SOCIAL IMPACTS OF RENTAL COSTS & HIGH DEMAND FOR AFFORDABLE HOUSING LOOP**

The purpose of this loop is to highlight how high rental costs and high demand for affordable rental housing impact other social issues. It was decided that the most relevant and connected social issues would be focused on as this loop can quickly become quite expansive in terms of connections if all related social issues are included.



### **APPENDIX B**

#### EXTERNAL & GLOBAL FACTORS LOOP

The purpose of this loop is to explain how external factors and mainly foreign investors impact the issue of housing affordability. By buying real estate in Toronto, foreign investors are guaranteed a stable investment with high returns, which attracts more investors and increases the price of housing as a result of increasing demand and decreasing supply.

